

IT Salary Comparison Worksheet

NAME _____ DATE _____ PERIOD _____

Use this same packet on Days 2, 3, and 5. On Day 2, choose three programming or IT careers available in H&L or Xello and complete only the HQIM section on pages 1-3. On Day 3, add the four BLS fields and complete page 4. Save page 5 for Day 5.

Career 1 Evidence Record

DAY 2 - HQIM CAREER EVIDENCE

Exact career title: _____

HQIM localized salary

- Platform: H&L / Xello
- Geography shown: _____
- Measure shown (range, median, or other): _____
- Figure: _____ Date viewed: _____

One task this worker does:

Common preparation (education, training, or certification):

DAY 3 - BLS NATIONAL CROSS-CHECK

- BLS occupation title: _____
- National median: _____ Data year: _____
- Typical entry education: _____
- Outlook (% and years): _____

Keep the labels. A localized range and a national median are different measures. Do not replace one with the other.

Career 2 Evidence Record

DAY 2 - HQIM CAREER EVIDENCE

Exact career title: _____

HQIM localized salary

- Platform: H&L / Xello
- Geography shown: _____
- Measure shown (range, median, or other): _____
- Figure: _____ Date viewed: _____

One task this worker does:

Common preparation (education, training, or certification):

DAY 3 - BLS NATIONAL CROSS-CHECK

- BLS occupation title: _____
- National median: _____ Data year: _____
- Typical entry education: _____
- Outlook (% and years): _____

Career 3 Evidence Record

DAY 2 - HQIM CAREER EVIDENCE

Exact career title: _____

HQIM localized salary

- Platform: H&L / Xello
- Geography shown: _____
- Measure shown (range, median, or other): _____
- Figure: _____ Date viewed: _____

One task this worker does:

Common preparation (education, training, or certification):

DAY 3 - BLS NATIONAL CROSS-CHECK

- BLS occupation title: _____
- National median: _____ Data year: _____
- Typical entry education: _____
- Outlook (% and years): _____

Compare the Three Careers

1. Which career has the highest HQIM localized salary figure? Name the figure and its measure.

2. Which career has the fastest BLS job growth? Name the percent and projection years.

3. What preparation difference matters most to your decision?

4. Which career would you recommend to someone who shares your priorities? Use at least two facts from the records.

IT Career Fit Reflection (complete on Day 5)

1. My Xello Personality Style result included _____. One example is _____

2. The IT pathway or career I reviewed was _____. It fits / does not fit / might fit me because _____

3. One salary, preparation, task, or demand fact that changed or confirmed my thinking was _____

4. **Final call:** Can I see myself working in IT? Yes, no, or not sure. Use evidence from this week.
