

Real-Estate Labor Evidence and Economic Sensitivity



NAME

DATE

PERIOD

Fixed BLS Evidence Card

Source: U.S. Bureau of Labor Statistics, Occupational Outlook Handbook, accessed August 2026.

EVIDENCE	CORRECT LABEL
\$56,320	Real Estate Sales Agents, May 2024 U.S. median annual wage
\$72,280	Real Estate Brokers, May 2024 U.S. median annual wage
3%	Combined projected growth, 2024-34
About 46,300	Combined annual openings on average; includes replacement needs
54%	BLS employer distribution lists this self-employed share for each occupation in 2024

BLS wage figures exclude self-employed workers. Work may slow during declining economic activity or rising interest rates.

Broker-agent median difference: \$

Why can 3% growth appear beside about 46,300 annual openings?

Complete thought: **The BLS figure shows [supported fact], but it does not prove [local or individual claim].**

One supported conclusion and one limitation:

Apply the Evidence to Jordan

Jordan values flexible scheduling but needs predictable monthly income.

Two BLS facts Jordan should use:

1.

2.

Why must the 54% self-employed fact stay separate from the wage figures?

How could higher interest rates or declining economic activity affect work?

Recommended next investigation step and why:

Complete thought: **Jordan should investigate [question] with [authorized source] because [evidence and need].**

One local question this national source cannot answer:
